



Are you wasting your best engineering talent on too-basic projects?

Pre-packaged, pre-engineered AV systems ready for you to install

Are your customers waiting for proposals because of a bottleneck in engineering?

Do your engineers spend too much time assisting sales and not on billable tasks?

Starin has teamed up with Crestron, ClearOne, BenQ, AE, Electrovoice, and other leading vendors to create the Ready 2 Meet line of pre-packaged systems for:

- Projection and sound
- Audioconferencing
- Videoconferencing
- With or without control

Keep your focus on profits with Ready 2 Meet systems!



Ready 2 Meet Systems™
1531 S. Calumet Road
Chesterton, IN 46304
Please forward

PRE-SORTED
STANDARD
U.S. postage PAID
Permit No. 6784
Chicago, Illinois



You've known us as your ClearOne supply partner
Find out what we can do to expand your integration business.

Pre-packaged, pre-engineered, fully equipped systems ready for you to install

The Ready 2 Meet Concept

These pre-engineered system packages can notch up your profits while they help you keep your staff focused and productive.

We have a large number of system choices –currently 70 configurations– designed by experienced, CTS certified engineers and programmers using the best equipment. Each includes:

- A decision tree to help lead your customer to the appropriate system configuration
- Sales literature with features and functions, concept signal flow, illustration and equipment list, to help you sell the concept to your customers
- A parts and materials list to help you acquire the cabling, connectors and mounting hardware for a given room
- CAD drawings down to connection detail
- Assembly instructions for your techs
- All control system programming (for packages that include control system)
- Manual and documentation for your end-users.

Aethra videoconferencing codec



The integrator's dream machine!

Ready 2 Meet videoconferencing systems feature AE conferencers, like the powerful AVC8400 rackmount, that outperform either Polycom or Tandberg at a significantly better price.

- Mix IP, ISDN and V.35 in one unit
- Conferencing and web streaming in one unit
- Supports AMX and Crestron protocols
- The best voice tracking in the industry
- Pro audio built in, including echo cancellation and noise suppression
- Simultaneous dual screen imaging with video and XGA graphics
- PowerPoint integrates into the video channel so any far end site can see it
- Wired and wireless LAN support

While new to the United States, AE is one of the world's leading videoconferencing lines, with a 15 year history and 7% worldwide market share.

Visit conferencing-systems.com for details.



BenQ projectors and plasma

BenQ is known for an outstanding and profitable DLP product line. They offer a range of cost-effective integration and portable models with full features (including their Dynamic Color Management system). They offer a 3 year warranty with 1 year quick replacement.



Better still, they have very strong dealer programs with:

- Aggressive end-user promotions
- Priority training and support
- Lead referral programs
- Demo product discounts
- Special promotions—cash and rebates
- Salesman SPIFFs

Pacific Media calls BenQ the fastest growing projector line in the U.S. market. Visit sellbenq.com to learn why!

Call for free planning kit

We are looking for select partners to sell AE, BenQ and the Ready 2 Meet concept.

Call now to receive a free Ready 2 Meet system planning kit that includes

- Assembly instruction manual
- Cad drawing
- Parts and materials list
- User manual

There's no obligation—but once you see the system details, you'll be ready to become a Ready 2 Meet authorized solution provider.



Call Starin at (800) 846-5606 for details and your free planning kit.



STARIN™ Ready 2 Meet Systems™

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Phone (800) 846-5606 www.Ready2Meet.com

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